BUYAUTOPARTS

Buy Auto Parts

CASE STUDY

Buy Auto Parts (BAP) was formed in 2001 as the online retail subsidiary of its parent company (established 14 years earlier). Headquartered in San Diego, CA, BAP is one of the leading auto parts distributors worldwide.

BAP's mission is to make it "Easy To Buy Auto Parts" with quality products and superior service.



Complex supply chain with varying costs and lead times for international, domestic, or drop-shipped sources.



Planners using spreadsheets were biased toward over-ordering to avoid stockouts.

THE SOLUTION



Automated supply planning with auto-assignment of materials to correct categories.



Optimized inventory levels and provided end-to-end visibility on a unified planning platform.

528%

RETURN ON INVESTMENT IN VANGUARD SOFTWARE

13%

INCREASE IN SALES

10%

DECREASE IN INVENTORY

"From the first time we loaded our data into Vanguard, we've been happy with the results. With heightening our understanding of sales cycle curves, the immense flexibility and responsiveness of the platform, and providing a single view of all items and categories, we've had a very positive experience."

Renee Thomas Jacobs, CEO
Buy Auto Parts