

# Automotive

Automotive sector faces the challenge of managing the customer preferences with tight timelines which adds to the complexity in supply chain. With high cost of inventory and fragmented demand due to the amount of options available in the market, companies which are able to optimize the inventory and maintain higher service levels would be able to retain the customer.

## KEY CHALLENGES

- Low volume high value sales
- Spare parts management
- New product introductions
- Distributed network
- Right channel inventory
- OEM Dependencies

## RESULTS

528%  
ROI

+ 13%  
Sales

- 10%  
Stock

## GLOBAL CUSTOMERS

- BAE Systems
- Buy Auto Parts
- Detroit Diesel
- Mazda
- Rolls Royce
- Winzer

## PLANNING SOLUTIONS & SERVICES

Demand

Supply

MRP

Replenishment  
& Capacity

Financial

Outsourced  
& BI

Training

