

Industrial Goods

Plan smartly by statistical modelling as well as collaborative power of the planning system to achieve dependable service levels. Long lead times make the cost of failure high with locked-in working capital and loss of market share. A right planning tool with collaborative power can mitigate this risk.

KEY CHALLENGES

- Low volume high value sales
- Longer sales cycles
- High dependency on field staff
- High lead times
- Spares stock management
- Distributed network

RESULTS

**Max
Forecast
Accuracy**

**Max
Service
Level**

**High
Stock
Efficiency**

GLOBAL CUSTOMERS

- Armstrong
- Bosch
- Cooper Power
- Ace Micromatic
- Stanley Black & Decker
- Eaton

PLANNING SOLUTIONS & SERVICES

Demand



Supply



MRP



Replenishment
& Capacity



Financial



Outsourced
& BI



Training

