

MICROVENTION

A medical device company needed a unified, enterprise-grade solution that could reduce forecast effort, increase forecast accuracy, and streamline operations to reduce production costs and maximize sales.

CASE STUDY

THE CHALLENGE



Had faulty **demand planning**, ill-timed **production scheduling**, and **unsustainably high operating costs**.



Planners had to hustle through **manual processes** for **gathering data** and **preparing forecasts** each month.

THE SOLUTION



Captured all **monthly historical data** and **auto-generated** accurate baseline **forecasts**.



Users were also able to use the system's **dynamic reporting** capability to **analyze forecasts**.

THE RESULTS

90%

DECREASE IN LABOR HOURS DEDICATED TO FORECASTING PREPARATION

28%

INCREASE IN FORECAST ACCURACY

12%

IMPROVEMENT IN ORDER FULFILLMENT

9%

REDUCTION IN ERROR-RELATED OPERATING EXPENSES

"Vanguard delivered more than we expected, which was a real eye-opener for many of us."

Farhan Jama
Sr. Manager for Operational Excellence at
MicroVention